

GENERAL SERVICES ADMINISTRATION

Federal Supply Service Authorized Federal Supply Schedule Price List

MULTIPLE AWARD SCHEDULE (MAS)
Category: Information Technology

Note: Contractor has been awarded under the Cooperative Purchasing & Disaster Recovery programs.

PotomacWave Consulting, Inc.
44 Canal Ctr Plz, Ste 410
Alexandria, VA, 22314-1592
Phone: 703-997-6066
Fax: 703-842-6169
Contract Administration: Jennifer Harris
E-mail: Contracts@potomacwave.com
<http://www.potomacwave.com/>

Business Size: Other than small business

CONTRACT NUMBER: GS-35F-222DA

PERIOD COVERED BY CONTRACT:
March 10, 2016 - March 9, 2026

On line access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu driven database system. The INTERNET address GSA Advantage!® is: GSAAvantage.gov. For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Price List current through modification PS-0015 effective January 19, 2021

CUSTOMER INFORMATION

- 1a. **AUTHORIZED SPECIAL ITEM NUMBERS (SINs):**
54151S (Information Technology Professional Services)
OLM (Order-Level Materials)
- 1b. **Lowest Priced Model Number and Price for each SIN:** See Price List
- 1c. **SERVICES OFFERED:** See Price List

2. **MAXIMUM ORDER PER SIN:**

<u>SIN</u>	<u>MAXIMUM ORDER</u>
<i>54151S</i>	<i>\$500,000 per SIN/Order</i>
<i>OLM</i>	<i>\$250,000 per SIN/Order</i>

This maximum order threshold is a dollar amount at which it is suggested that the ordering agency request higher discounts from the contractor before issuing the order. The contractor may: (1) Offer a new lower price, (2) Offer the lowest price available under the contract, or (3) Decline the order within five (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order threshold.

3. **MINIMUM ORDER LIMITATION:** *\$100*
4. **GEOGRAPHIC COVERAGE (DELIVERY AREA):** *Domestic only*
5. **POINT OF PRODUCTION:** *Alexandria, VA*
6. **BASIC DISCOUNT:** *Prices listed are net, discounts have been deducted and the industrial funding fee has been added.*
7. **QUANTITY DISCOUNT:** *None*
8. **PROMPT PAYMENT TERMS:** *Net 30 Days ARO. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.*

9. **FOREIGN ITEMS:** *None*
- 10a. **TIME OF DELIVERY:** *As Negotiated*
- 10b. **EXPEDITED DELIVERY:** *Contact Contractor*
- 10c. **OVERNIGHT AND 2-DAY DELIVERY:** *Contact Contractor*
- 10d. **URGENT REQUIREMENTS:** *Contact Contractor*
11. **F.O.B. POINT:** *Destination*
- 12a. **ORDERING ADDRESS:** *PotomacWave Consulting, Inc.
44 Canal Ctr Plz, Ste 410
Alexandria, VA, 22314-1592*
- 12b. **ORDERING PROCEDURES:** *For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.*
13. **PAYMENT ADDRESS:** *Same as ordering address*
14. **WARRANTY PROVISION:** *Standard Commercial Warranty*
15. **EXPORT PACKING CHARGES:** *Not Applicable*
16. **TERMS AND CONDITIONS OF RENTAL:** *Not Applicable*
17. **TERMS AND CONDITIONS OF INSTALLATION:** *Not Applicable*
- 18a. **TERMS AND CONDITIONS OF REPAIR PARTS:** *Not Applicable*
- 18b. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES:** *Not Applicable*
19. **LIST OF SERVICE AND DISTRIBUTION POINTS:** *Not Applicable*
20. **LIST OF PARTICIPATING DEALERS:** *Not Applicable*

21. **PREVENTIVE MAINTENANCE:** *Not Applicable*
- 22a. **SPECIAL ATTRIBUTES:** *Not Applicable*
- 22b. **SECTION 508 COMPLIANCE INFORMATION:** *PotomacWave Consulting, Inc. complies with Section 508 EIT standards as detailed at: www.Section508.gov/. Not Applicable*
23. **DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER:** *809019180*
24. **CONTRACTOR HAS REGISTERED IN THE SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE.**

LABOR CATEGORY DESCRIPTIONS

Labor Category: Technical Expert
<p>Functional Responsibilities: For stated discipline: Information Technology performs the following functions:</p> <ul style="list-style-type: none"> • Provides expertise to client and/or project team in a given technology area to include Software Development, Network/Systems Engineering, Technology Architecture, or Technology Support • Leads and represents project with clients and stakeholders at meetings and briefings • Provides knowledge sharing and mentoring to staff • Prepares documentation, reports, and other deliverables for client approval • Analyzes, researches, and develops client solutions and supports implementation and client acceptance process of deliverables • Can serve in project management lead role as required by client
<p>Minimum Years of Experience: Five years of experience in the industry or related discipline; possesses specific knowledge or skillset in Information Technology relevant to client and project requirements.</p>
<p>Minimum Educational/Degree Requirements: Master’s Degree in a relevant field which may include: Computer Science, MIS, or another related subject area.</p>
<p>Applicable Training or Certification Requirements: Relevant Information Technology certifications to be determined on a per job/project/contract basis</p>

Labor Category: Technical
<p>Functional Responsibilities: For stated discipline: Information Technology performs the following functions:</p> <ul style="list-style-type: none"> • Provides expertise to client and/or project team in a given technology area to include Software Development, Network/Systems Engineering, Technology Architecture, or Technology Support • Leads and represents project with clients and stakeholders at meetings and briefings • Provides knowledge sharing and mentoring to staff • Prepares documentation, reports, and other deliverables for client approval • Analyzes, researches, and develops client solutions and supports implementation and client acceptance process of deliverables • Can serve in project management lead role as required by client
<p>Minimum Years of Experience: Five years of experience in the industry or related discipline; possesses specific knowledge or skillset in Information Technology relevant to client and project requirements.</p>
<p>Minimum Educational/Degree Requirements: Bachelor’s Degree in a relevant field which may include: Computer Science, MIS, or another related subject area.</p>
<p>Applicable Training or Certification Requirements: Relevant Information Technology certifications to be determined on a per job/project/contract basis</p>

Labor Category: Senior Technology Manager

Functional Responsibilities:

For stated discipline: Information Technology performs the following functions:

- Leads a project, effort, task, or workstream and is responsible for integrating all aspects of the overall solution or approach to client deliverables as required, to include:
 - Developing a project plan and timeline for deliverables
 - Setting approach, methodology, and deliverable scope, format, and frequency
 - Integrating team and staff expertise to produce high quality deliverables
 - Serves as day to day interface with client regarding all communication on scope and deliverables
 - Addresses client challenges or issues
- Leads and represents project with clients and stakeholders at meetings and briefings
- Provides knowledge sharing and mentoring to staff and reviews work for accuracy and quality of approach
- Prepares documentation, reports, and other deliverables for client approval
- Analyzes, researches, and develops client solutions with team and supports team in implementation and client acceptance process of deliverables to include Software Development, Network/Systems Engineering, Technology Architecture, or Technology Support

Minimum Years of Experience: Six years of experience in the Information Technology discipline to include three years in a supervisory or lead role for a project or effort.

Minimum Educational/Degree Requirements: Bachelor's Degree in a relevant field which may include: Computer Science, MIS, or another related subject area.

Applicable Training or Certification Requirements: Relevant Information Technology certifications to be determined on a per job/project/contract basis

Labor Category: Technology Manager II

Functional Responsibilities:

For stated discipline: Information Technology performs the following functions:

- Leads a project, effort, task, or workstream and is responsible for integrating all aspects of the overall solution or approach to client deliverables as required, to include:
 - Developing a project plan and timeline for deliverables
 - Setting approach, methodology, and deliverable scope, format, and frequency
 - Integrating team and staff expertise to produce high quality deliverables
 - Serves as day to day interface with client regarding all communication on scope and deliverables
 - Addresses client challenges or issues
- Leads and represents project with clients and stakeholders at meetings and briefings
- Provides knowledge sharing and mentoring to staff and reviews work for accuracy and quality of approach
- Prepares documentation, reports, and other deliverables for client approval
- Analyzes, researches, and develops client solutions with team and supports team in implementation and client acceptance process of deliverables to include Software Development, Network/Systems Engineering, Technology Architecture, or Technology Support

Minimum Years of Experience: Five years of experience in the Information Technology discipline to include three years in a supervisory or lead role for a project or effort.

Minimum Educational/Degree Requirements: Bachelor's Degree in a relevant field which may include: Computer Science, MIS, or another related subject area.

Applicable Training or Certification Requirements: Relevant Information Technology certifications to be determined on a per job/project/contract basis

Labor Category: Technology Manager

Functional Responsibilities:

For stated discipline: Information Technology performs the following functions:

- Leads a project, effort, task, or workstream and is responsible for integrating all aspects of the overall solution or approach to client deliverables as required, to include:
 - Developing a project plan and timeline for deliverables
 - Setting approach, methodology, and deliverable scope, format, and frequency
 - Integrating team and staff expertise to produce high quality deliverables
 - Serves as day to day interface with client regarding all communication on scope and deliverables
 - Addresses client challenges or issues
- Leads and represents project with clients and stakeholders at meetings and briefings
- Provides knowledge sharing and mentoring to staff and reviews work for accuracy and quality of approach
- Prepares documentation, reports, and other deliverables for client approval
- Analyzes, researches, and develops client solutions with team and supports team in implementation and client acceptance process of deliverables to include Software Development, Network/Systems Engineering, Technology Architecture, or Technology Support

Minimum Years of Experience: Five years of experience in the Information Technology discipline to include two years in a supervisory or lead role for a project or effort.

Minimum Educational/Degree Requirements: Bachelor's Degree in a relevant field which may include: Computer Science, MIS, or another related subject area.

Labor Category: Senior Technology Consultant II

Functional Responsibilities:

For stated discipline: Information Technology performs the following functions:

- Expertise in analysis and developing methodologies and applying best practices to produce high quality deliverables related to Software Development, Network/Systems Engineering, Technology Architecture, or Technology Support
- Leads client teams and represents project management at client meetings and briefings
- Provides knowledge sharing and mentoring to staff and reviews work for accuracy and quality of approach
- Understands client environment and assists project management in addressing client challenges or issues
- Prepares documentation, reports, and other deliverables for client approval
- Analyzes, researches, and develops client solutions with team and supports team in implementation and client acceptance process of deliverables

Minimum Years of Experience: Seven years of experience in Information Technology or related discipline

Labor Category: Senior Technology Consultant II
Minimum Educational/Degree Requirements: Bachelor's Degree in a relevant field which may include: Computer Science, MIS, or another related subject area.
Applicable Training or Certification Requirements: Relevant Information Technology certifications to be determined on a per job/project/contract basis

Labor Category: Senior Technology Consultant I
<p>Functional Responsibilities:</p> <p>For stated discipline: Information Technology performs the following functions:</p> <ul style="list-style-type: none"> • Expertise in analysis and developing methodologies and applying best practices to produce high quality deliverables related to Software Development, Network/Systems Engineering, Technology Architecture, or Technology Support • Leads client teams and represents project management at client meetings and briefings • Provides knowledge sharing and mentoring to staff and reviews work for accuracy and quality of approach • Understands client environment and assists project management in addressing client challenges or issues • Prepares documentation, reports, and other deliverables for client approval • Analyzes, researches, and develops client solutions with team and supports team in implementation and client acceptance process of deliverables
Minimum Years of Experience: Six years of experience in Information Technology or related discipline
Minimum Educational/Degree Requirements: Bachelor's Degree in a relevant field which may include: Computer Science, MIS, or another related subject area.
Applicable Training or Certification Requirements: Relevant Information Technology certifications to be determined on a per job/project/contract basis

Labor Category: Technology Advisor
<p>Functional Responsibilities: For stated discipline: Information Technology performs the following functions:</p> <ul style="list-style-type: none"> • Provide specific expertise and serve in an advisory capacity for a given topic area within Information Technology • Expertise in analysis and defining client needs and applying methodologies to produce high quality deliverables related to Software Development, Network/Systems Engineering, Technology Architecture, or Technology Support • Leads client teams and represents project management at client meetings and briefings • Provides knowledge sharing and mentoring to staff and reviews work for accuracy and quality of approach • Understands client environment and assists project management in addressing client challenges or issues • Prepares documentation, reports, and other deliverables for client approval • Analyzes, researches, and develops client solutions with team and supports team in implementation and client acceptance process of deliverables
<p>Minimum Years of Experience: Three years of experience in Information Technology or related discipline</p>
<p>Minimum Educational/Degree Requirements: Master's Degree in a relevant field which may include: Computer Science, MIS, or another related subject area.</p>
<p>Applicable Training or Certification Requirements: Relevant Information Technology certifications to be determined on a per job/project/contract basis</p>

Labor Category: Mid-Level Technology Consultant III
<p>Functional Responsibilities: For stated discipline: Information Technology performs the following functions:</p> <ul style="list-style-type: none"> • Expertise in analysis and defining client needs and applying methodologies to produce high quality deliverables related to Software Development, Network/Systems Engineering, Technology Architecture, or Technology Support • Assists project management to lead client teams • Supervises junior staff and reviews work for accuracy and quality of approach • Understands client environment and assists project management in addressing client challenges or issues • Prepares documentation, reports, and other deliverables for client approval • Analyzes, researches, and develops client solutions with team and supports team in implementation and client acceptance process of deliverables
<p>Minimum Years of Experience: Up to five years of experience in Information Technology or related discipline</p>
<p>Minimum Educational/Degree Requirements: Bachelor's Degree in a relevant field which may include: Computer Science, MIS, or another related subject area.</p>
<p>Applicable Training or Certification Requirements: Relevant Information Technology certifications to be determined on a per job/project/contract basis</p>

Labor Category: Mid-Level Technology Consultant II
<p>Functional Responsibilities:</p> <p>For stated discipline: Information Technology performs the following functions:</p> <ul style="list-style-type: none"> • Expertise in analysis and defining client needs and applying methodologies to produce high quality deliverables related to Software Development, Network/Systems Engineering, Technology Architecture, or Technology Support • Assists project management to lead client teams • Supervises junior staff and reviews work for accuracy and quality of approach • Understands client environment and assists project management in addressing client challenges or issues • Prepares documentation, reports, and other deliverables for client approval • Analyzes, researches, and develops client solutions with team and supports team in implementation and client acceptance process of deliverables
<p>Minimum Years of Experience: Four years of experience in Information Technology or related discipline</p>
<p>Minimum Educational/Degree Requirements: Bachelor's Degree in a relevant field which may include: Computer Science, MIS, or another related subject area.</p>
<p>Applicable Training or Certification Requirements: Relevant Information Technology certifications to be determined on a per job/project/contract basis</p>

Labor Category: Mid-Level Technology Consultant
<p>Functional Responsibilities:</p> <p>For stated discipline: Information Technology performs the following functions:</p> <ul style="list-style-type: none"> • Strong proficiency in analysis and defining client needs and applying methodologies related to Software Development, Network/Systems Engineering, Technology Architecture, or Technology Support • Assigns specific work tasks to more junior staff and supports project management as needed to lead client teams • Familiarity with client issues • Prepares documentation, reports, and other deliverables for client approval • Analyzes, researches, and develops client solutions with team and supports team in implementation and client acceptance process of deliverables
<p>Minimum Years of Experience: Three years of experience in Information Technology or related discipline</p>
<p>Minimum Educational/Degree Requirements: Bachelor's Degree in a relevant field which may include: Computer Science, MIS, or another related subject area.</p>
<p>Applicable Training or Certification Requirements: Relevant Information Technology certifications to be determined on a per job/project/contract basis</p>

Labor Category: Technology Consultant II
<p>Functional Responsibilities: F or stated discipline: Information Technology performs the following functions:</p> <ul style="list-style-type: none"> • Proficiency in analysis and defining business needs and applying methodologies related to Software Development, Network/Systems Engineering, Technology Architecture, or Technology Support • Assigns specific work tasks to more junior staff and supports project management as needed • Prepares documentation, reports, and other deliverables for client approval • Analyzes, researches, and develops client solutions with team and supports team in implementation and client acceptance process of deliverables
<p>Minimum Years of Experience: Two years of experience in Information Technology or related discipline</p>
<p>Minimum Educational/Degree Requirements: Bachelor's Degree in a relevant field which may include: Computer Science, MIS, or another related subject area.</p>
<p>Applicable Training or Certification Requirements: Determined on a per job/project/contract basis</p>

Labor Category: Technology Consultant
<p>Functional Responsibilities: For stated discipline: Information Technology performs the following functions:</p> <ul style="list-style-type: none"> • Leverages related experience to provide analysis support to the project team while assisting in the development of an approach or identified methodology to support deliverable development related to Software Development, Network/Systems Engineering, Technology Architecture, or Technology Support • Assigns specific work tasks to more junior staff • Prepares documentation, reports, and other deliverables for client approval • Analyzes, researches, and develops client solutions with team and supports team in implementation and client acceptance process of deliverables
<p>Minimum Years of Experience: One year of experience in Information Technology or related</p>
<p>Minimum Educational/Degree Requirements: Bachelor's Degree in a relevant field which may include: Computer Science, MIS, or another related subject area.</p>
<p>Applicable Training or Certification Requirements: Relevant Information Technology certifications to be determined on a per job/project/contract basis</p>

Labor Category: Technology Analyst
<p>Functional Responsibilities:</p> <p>For stated discipline: Information Technology performs the following functions:</p> <ul style="list-style-type: none"> • Analyzes information and other project requirements related to Software Development, Network/Systems Engineering, Technology Architecture, or Technology Support • Develops project documentation, technical or functional documentation, and conducts research under management supervision • Assists in drafting and preparing project deliverables • Supports team in implementation and client acceptance process of deliverables
<p>Minimum Years of Experience: Not required</p>
<p>Minimum Educational/Degree Requirements: Bachelor's Degree in a relevant field which may include: Computer Science, MIS, or another related subject area.</p>
<p>Applicable Training or Certification Requirements: Relevant Information Technology certifications to be determined on a per job/project/contract basis</p>

It is PotomacWave's policy to recruit, hire, and retain highly qualified and skilled individuals with the necessary experience, educational background, and training to perform and succeed. PotomacWave management reserves the right to substitute experience for education and to determine necessary training or certifications on a per job/project/contract basis as these requirements vary by client and the expertise necessary for a given project or engagement. Typically, PotomacWave performs the following substitutions for Educational Background:

Degree	Degree & Experience Substitution	Related Experience Substitution
Associate's	2 years	2 years
Bachelor's	Associate's + 2 years	4 years
Master's	Bachelor's + 2 years	6 years

GSA PRICING

SIN	Labor Category	GSA Price
54151S	Technical Expert II	\$216.00
54151S	Technical Expert I	\$166.61
54151S	Senior Technology Manager	\$155.00
54151S	Technology Manager II	\$143.41
54151S	Technology Manager	\$127.52
54151S	Senior Technology Consultant II	\$151.20
54151S	Senior Technology Consultant I	\$135.00
54151S	Technology Advisor	\$127.52
54151S	Mid-level Technology Consultant III	\$124.20
54151S	Mid-level Technology Consultant II	\$115.00
54151S	Mid-level Technology Consultant	\$100.00

SIN	Labor Category	GSA Price
54151S	Technology Consultant II	\$90.00
54151S	Technology Consultant	\$80.00
54151S	Technology Analyst	\$60.00